

The Edgeryders Methodology:

# TOWARD A MENA YOUTH REGIONAL PLATFORM

Workshop #1: leveraging collective intelligence platforms to address societal problems

# PURPOSE

Requirements gathering - Defining a shared vision of the objective, priorities and key challenges that the new platform should meet.

Defining operational constraints - Collecting input from WB staff and from across GPs with relevant experiences

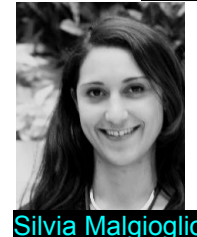
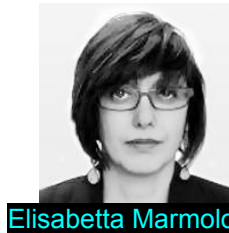
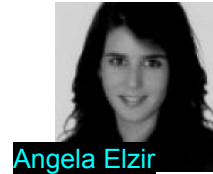
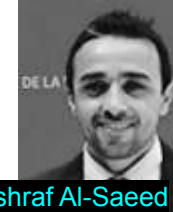
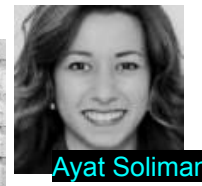
Proposing a social contract - Defining a value added proposition for the new platform, and terms of engagement, for youth in the MENA region.



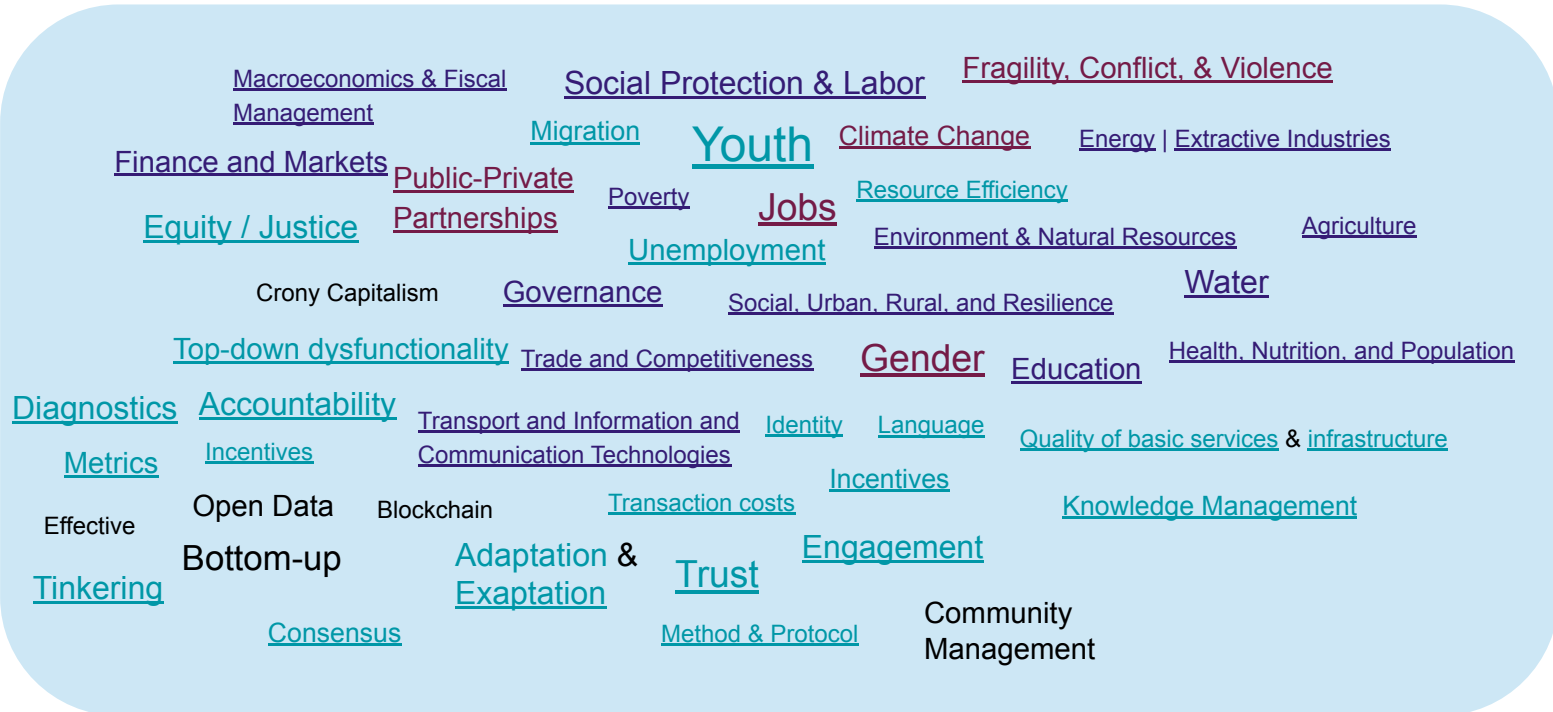
# PARTICIPANTS

Thank you!

Ayat Soliman, Olivier Lavinal, Claire Davanne, Kartika Bhatia, Twity Uzele, Mattias Lundberg, Waad Tammaa, Dharana Rijal, Angela Elzir Assy, Ashraf Al-Saeed, Silvia Malgioglio, Michaela Weber, Maria del Camino Hurtado, Manuel Thomson, Elisabetta Marmolo, Lida Bteddini, Tobias Lechtenfeld, Tabea Dietrich, Jihane Bergaoui, Jack Randolph, Farhad Peikar, Omezzine Khelifa, Fawah Akwo, Trevor Monroe



# DOMAINS OF EXPERTISE (Wordle)





# TEAM

Alberto Cottica: Research director, network scientist and open data activist.

Nadia El-Imam: CEO, platform designer, business developer and engagement expert.

John Coate: The world's first Online Community Manager and co-founder of The Farm.

Noemi Salantiu: Community manager nurturing collaboration in digital environments.

Hazem Adel: Urban Planner, Researcher and cross-cutting technology specialist.

Zmorda Djedidi: Engineer and social entrepreneur.



# JOURNEY SPACE FOR...

JOURNEY SPACE FOR...

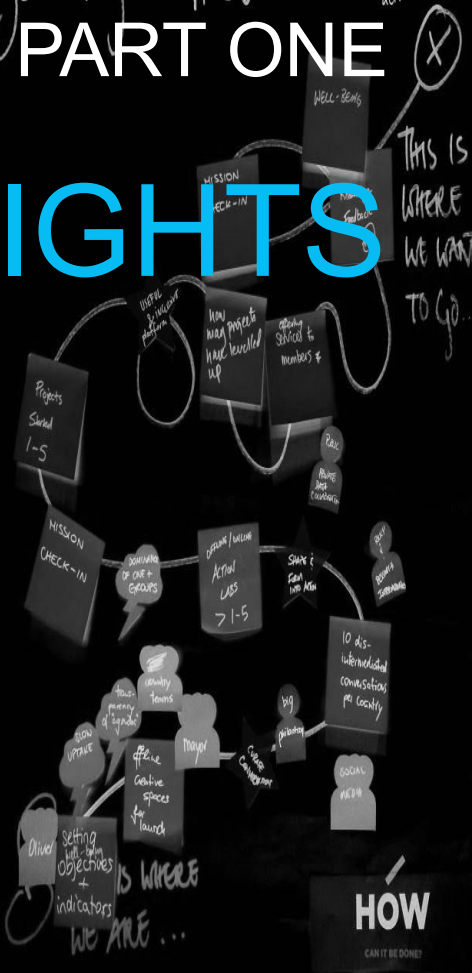
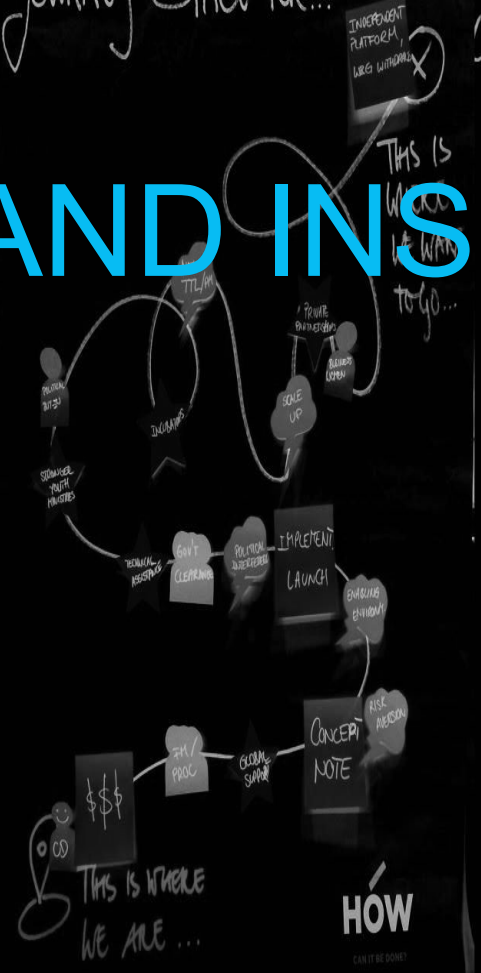
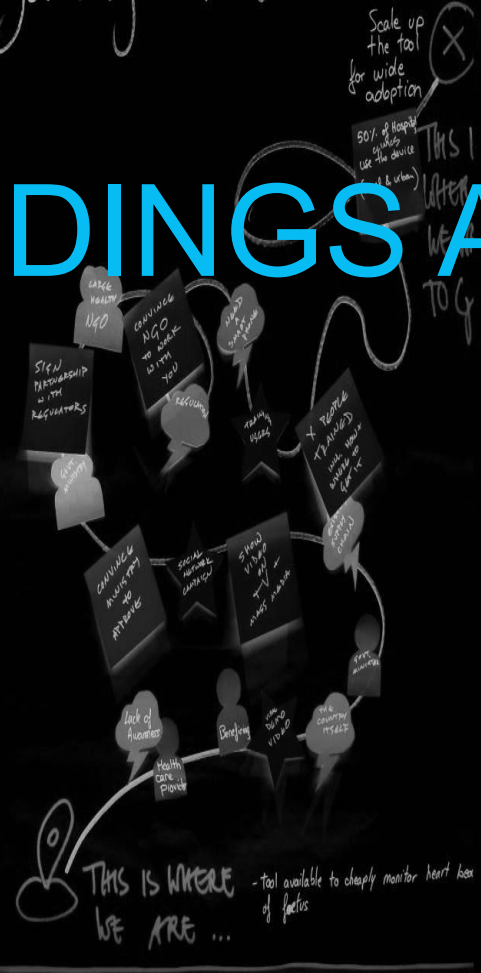
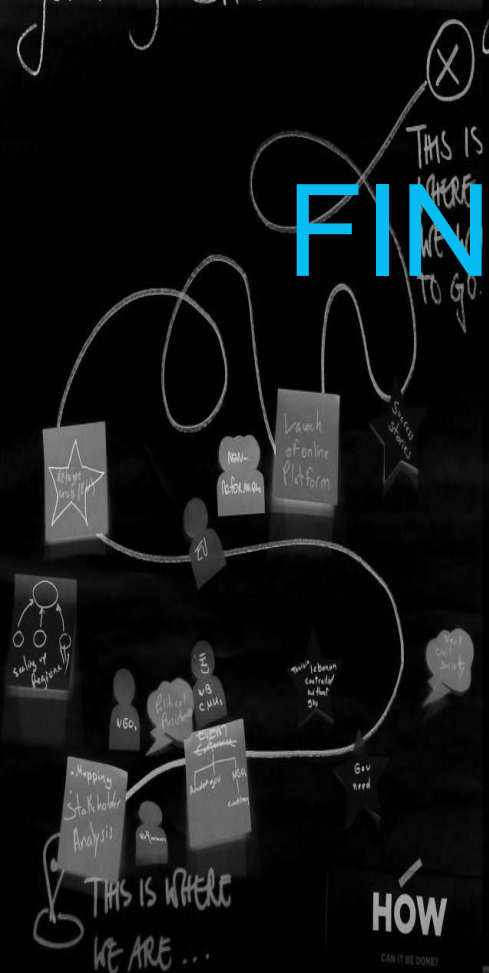
# JOURNEY SPACE FOR...

# JUANAN SPACE ROR...

## PART ONE

# PART ONE

# FINDINGS AND INSIGHTS



## KEY INSIGHT :

# LOOK TO THE MARGINS FOR SOLUTIONS

**Young people are radicalising, and it's not who you think.** 95% of Daesh recruits are between 15 and 25. Relative deprivation seems to be a strong factor: More educated *and* unemployed people are more likely to be recruits.

**Traditional consultation exercises are failing to provide solutions for youth.** New platforms risk to accentuate disenfranchisement unless they demonstrate to be coupled with realities and activities on the ground.

**Empowering alternatives to better livelihoods can come from social innovation prototyped by youth themselves.** DIY tactics, cheap technologies, ability to organise informally, resource and data sharing are typical of this generation and can become social and economic enablers.

## KEY INSIGHT :

# COMMUNITY NEEDS CONSISTENCY

**An online platform is not a technological artifact, but a community with values and rules of interaction.** Each participant is invited to contribute towards knowledge sharing, innovation and peer support, and is part of a living organism.

**Effective engagement requires that all offline activities reflect the culture and values fostered in the online environment.** While online interactions are managed into real relationships, real life events are needed to accelerate collective learning and reinforce the community spirit.

**Consistency is key to (re)building trust between youth and established organisations.** One of the key challenges which participants reflected on is breaking out of the funding cycle (limited) mode.



## KEY INSIGHTS :

# LISTEN CAREFULLY AND PARTICIPATE ACTIVELY

- How to offer relevant, diversified, support for promising initiatives?
- How to overcome internal constraints?
- How to deal with external threats?
- How to build trust?

**Existing platforms are failing to provide solutions for youth.** There was agreement in the room that new platforms risk being frowned upon unless they demonstrate to be coupled with realities and activities on the ground.

**There is a growing disconnect in how young people's feedback is received and taken into account by decision makers.** Anything we design needs to be with and for youth, and show a deep understanding of their constraints.

## CHALLENGES IDENTIFIED

*“Not everybody loves the World Bank, especially among youth organisations”*

- There is no regional common youth strategy among Global Practices
- The traditional funding cycles and high staff turnover poses threats to any platform's sustainability
- At present, a weak civil society
- The need to make sure that dominant groups don't skew the inclusiveness of the platform
- Citizens could be endangered if the governments perceive losing face as a result of what they do



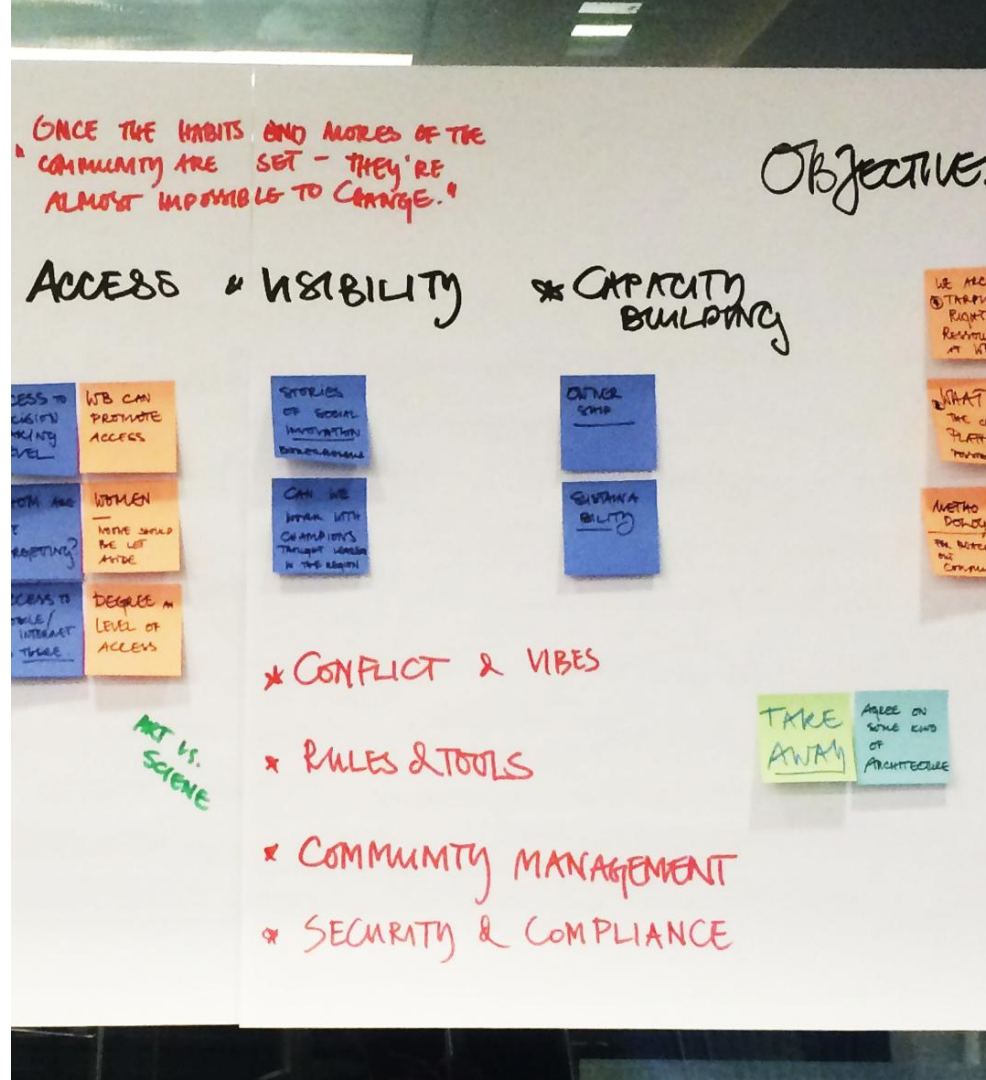




# OPPORTUNITIES FOR IMPACT: #1

*“An online incubator that would empower youth and give them hope that the issue they care about can be solved”*

- Provide access to decision making
- Lend visibility to promising initiatives
- Create ownership and sustainability to increase capacity on the ground



## OPPORTUNITIES FOR IMPACT: #2

*“An online space where services and tools built by communities are intensively marketed to increase awareness and demand for them”*

- Build a foundation for human interactions
- Foster meaningful engagement
- Mobilize resources
- Create motivation to act
- Take risks





## OPPORTUNITIES FOR IMPACT: #3

*“A safe space for vertical and horizontal integration of citizen led-initiatives, giving them technical support to make them more credible and resilient”*

- “As a builder you need to create an environment to listen”
- Use the resources that are there
- Build a common set of strategies
- Fair representation of different groups



PART TWO

HOW  
LONG  
IS NOW



RECOMMENDATIONS

DISCO \* JESSA

GETRÄNKE QUAK

## DESIGN COMMUNITY

**The platform should support the relationships, not the other way around:**

Focus on creativity, peer to peer learning, acknowledgement of efforts.

**Inclusivity is rendered by self-selection.**

Don't chase users, you can't reach everyone anyway. Maintaining a fair degree of openness and consistent communication practices coupled with **offline events** will help ever new groups to join.

**Expert community management and a fair, credible, explicit social contract** are key to establishing healthy engagement. They also protect vulnerable groups from attacks.

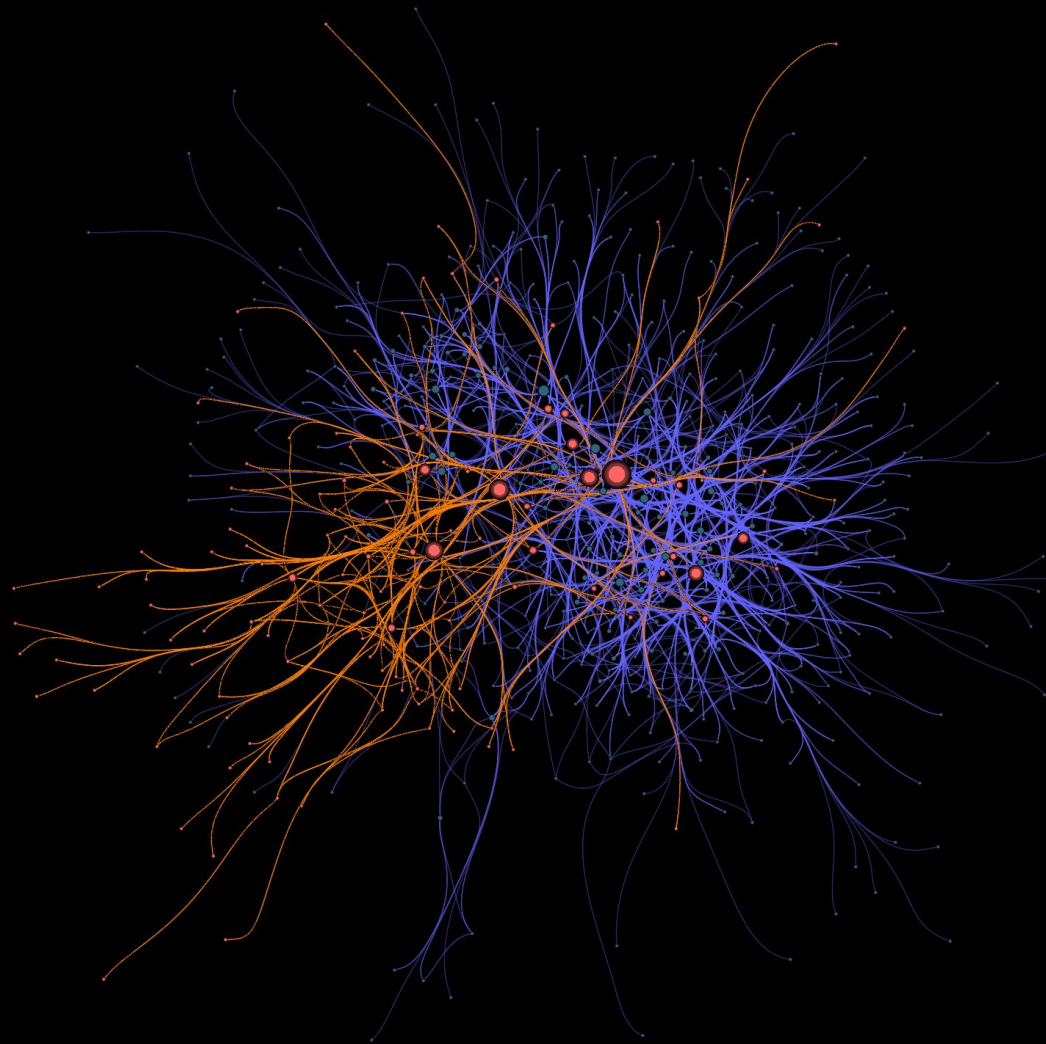
**It's all about  
relationships**

# SCALE FOR SIGNIFICANCE

Nobody is smarter than everybody, and the smarts is in the interaction. But massive conversations don't scale well. A hundred people cannot have a conversation, they have to splinter into smaller groups, while generating and validating many insights to solving a problem.

**Platform monitoring through collective intelligence** methodologies and tools aid generalizations, allow to contextualize experiences, or identify hidden experts in the conversation.

Outcomes? Solid arguments for interfacing with regional stakeholders, building new policy, advocating for support, assist fundraising etc.





## MANAGE RISKS

**Run cross-cultural check ups:** “We need to incorporate feedback from youth” (Olivier). In addition, consistently re-assess what constitutes failure and success.

**Keep it fairly open.** “Once the habits and mores of the community are set - they’re almost impossible to change” (John). Incremental strategies to go from closed to open are an option, but need careful planning.

**Honesty meets honesty:** “Are we prepared to face criticism?” (Omezzine). Legitimacy of the existing structures might be challenged, but can be neutralized by praising constructive action instead.







PART THREE

CASES

DISCUSSIONS

JOURNEY SPACES

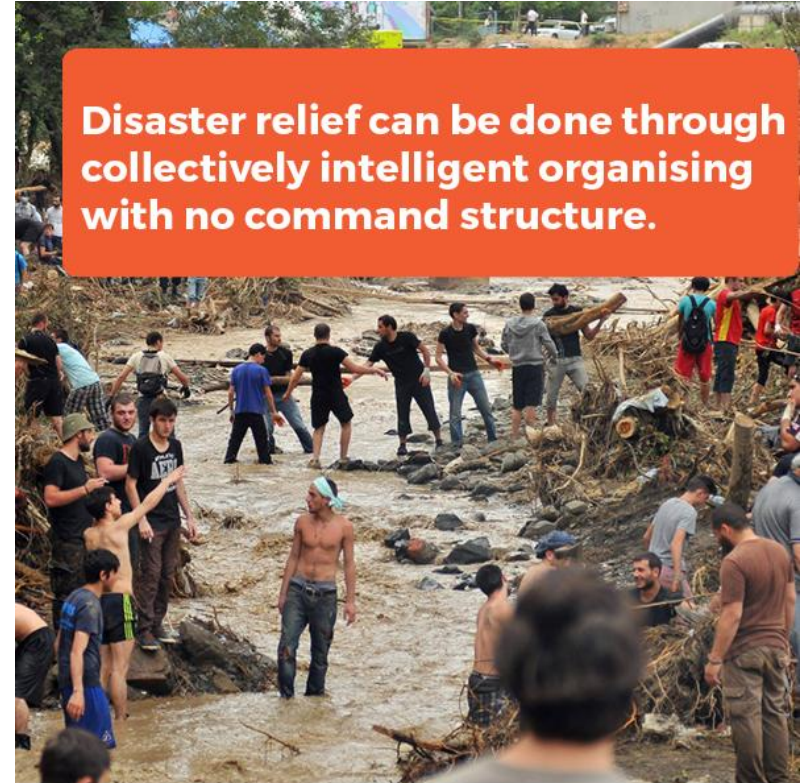
# Guerrilla activists and massive flood cleanup

CASE STORY 1

[edgeryders.eu/future-makers-case-studies-adventures](http://edgeryders.eu/future-makers-case-studies-adventures)

The successful grassroots activist groups Edgeryders engages in Georgia, Nepal and on the Internet at large have impeccable mobilization skills. Their work involves finding ecological, low cost solutions as solution for resilient livelihoods.

Internet groups led by experienced community leaders started to coordinate disaster response before local authorities could organise. They reached 20000 volunteer members in only a few days, helped with cleanup and temporary housing for families.



# OPPORTUNITIES FOR BUILDING TRUST

## CASE STORY 1

*“If we’re launching initiatives designed to build trust and they fail at achieving policy change, then we will only disenfranchise further the people we work for” (Silvia)*

### What will our proposal do?

- Ensure neutrality and protect people
- Positive reinforcement of action
- Celebrate Diversity
- Listen to others
- Making sure there is humility
- Owning up to any mistakes, openness

### Who is involved?

- Private sector representatives
- Community leaders and diverse groups
- Decision makers, high level gov’t

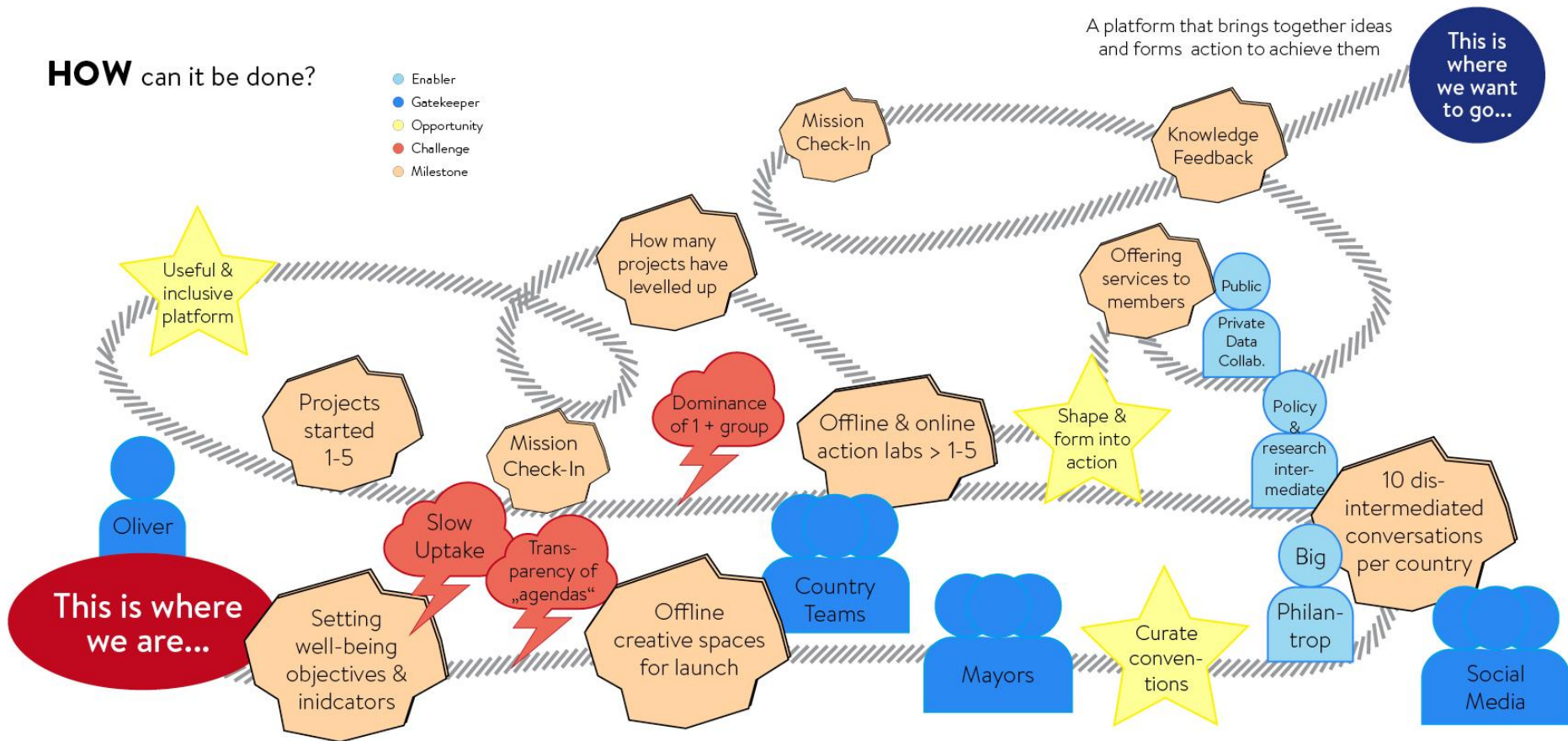




# JOURNEY SPACE FOR BUILDING TRUST

## CASE STORY 1

**HOW** can it be done?



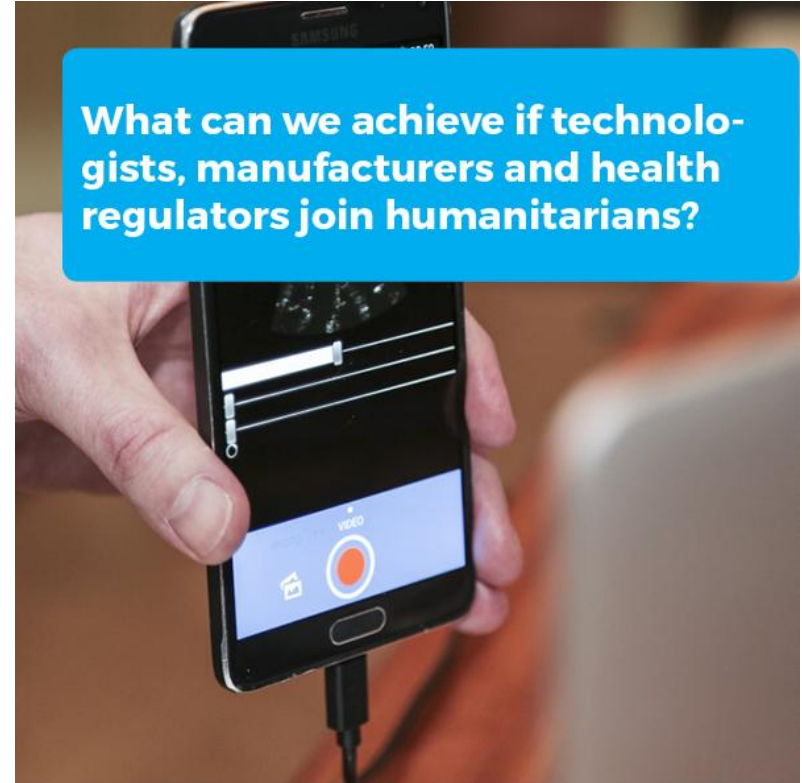
# echOPEN: the smartphone of stethoscopes

CASE STORY 2

[edgeryders.eu/echopen-open-source-handheld-echo-st-thoscope](http://edgeryders.eu/echopen-open-source-handheld-echo-st-thoscope)

A group of over 200 people in France, Asia, Africa, and the Americas have developed a device prototype for ultrasound scanning that would cost 15 times less than similar devices. This enables faster diagnosis and can be used as a prevention tool for people needing emergency care.

The team is a non-profit fab lab walking the talk and rigorously documenting their work in an Open Source Hardware Guide. Based on open source hardware and software principles, echOPEN will be affordable for all and can completely change medical profession - especially in areas with high rates of obstetric related diseases.





# OPPORTUNITIES FOR IMPACT AND SCALE

## CASE STORY 2

*“Whoever made this is not pharma, doesn’t have any funds, doesn’t know anyone in this field and probably running into opposition from private sector competitors”*

### What will our proposal do?

- Increase access to affordable alternatives
- Market it virally to increase awareness and demand for services and tools built by communities

### Who is involved?

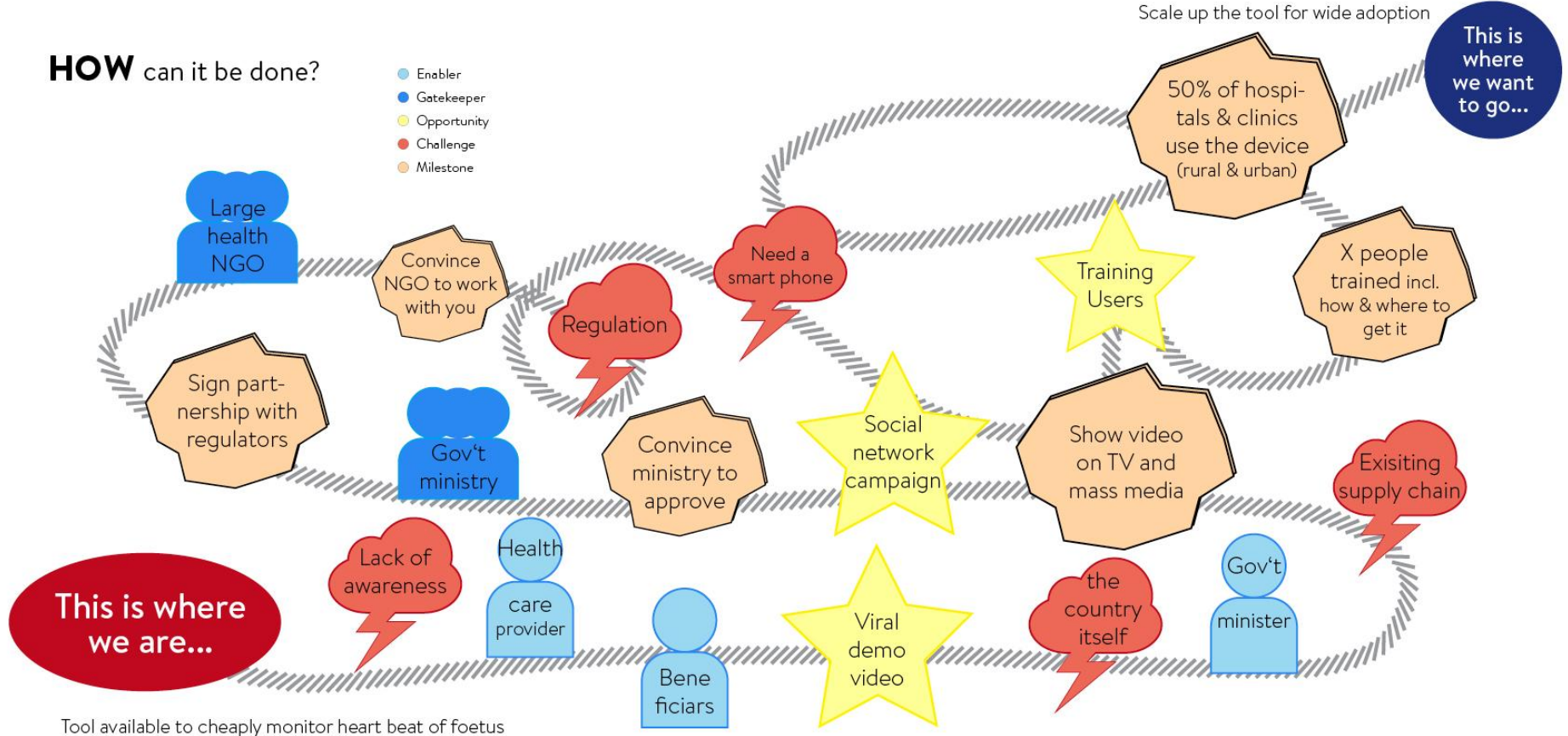
- Health practitioners, barefoot doctors
- Expectant families
- Regulators, Policymakers
- Development practitioners
- Underfunded rural clinics



# JOURNEY SPACE FOR IMPACT AND SCALE

## CASE STORY 1

**HOW** can it be done?



# Mapping patched solutions into a coherent transport system

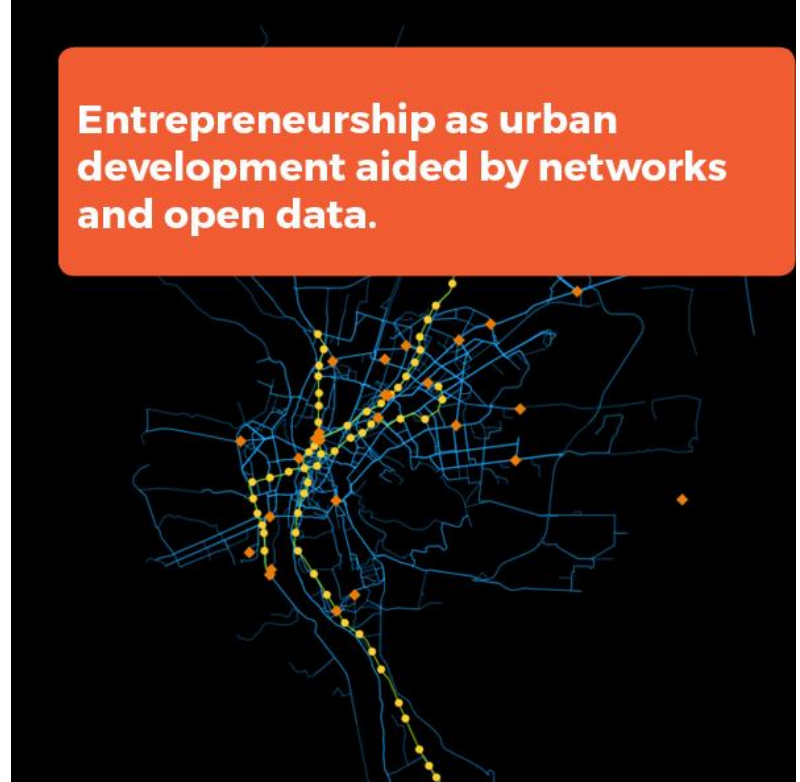
CASE STORY 3

[edgeryders.eu/fail-unfail-living-in-a-megacity-cairo-as-a-patchwork-of](http://edgeryders.eu/fail-unfail-living-in-a-megacity-cairo-as-a-patchwork-of)

40% of Cairo's transportation is covered by informally organised mini-buses where no information exists at all. Hegazy and his team are collecting all available data and are mapping the informal routes, stops and schedules to increase anyone's ability to use public transportation.

Transport for Cairo (TfC) is happening at the same time as other groups are busy revitalizing historic city centres, repurposing public spaces for the common good.

**Entrepreneurship as urban development aided by networks and open data.**



# OPPORTUNITIES TO OVERCOME INTERNAL CONSTRAINTS

## CASE STORY 3

*“It’s our job to do the administrative hacking”  
“Do you, the receiver of feedback, position yourself as the one who’s gonna cut slack to the other person?”*

### What will our proposal do?

- Multi-year programming
- Explore co-financing
- Mobilize sub-implementer expertise
- Build strong rapport WB/CD/Gov’t
- Ensure strong independent external leadership
- Dialogue & trust building

### Who is involved?

- CMU, CDs as champions
- Political allies
- Vendors



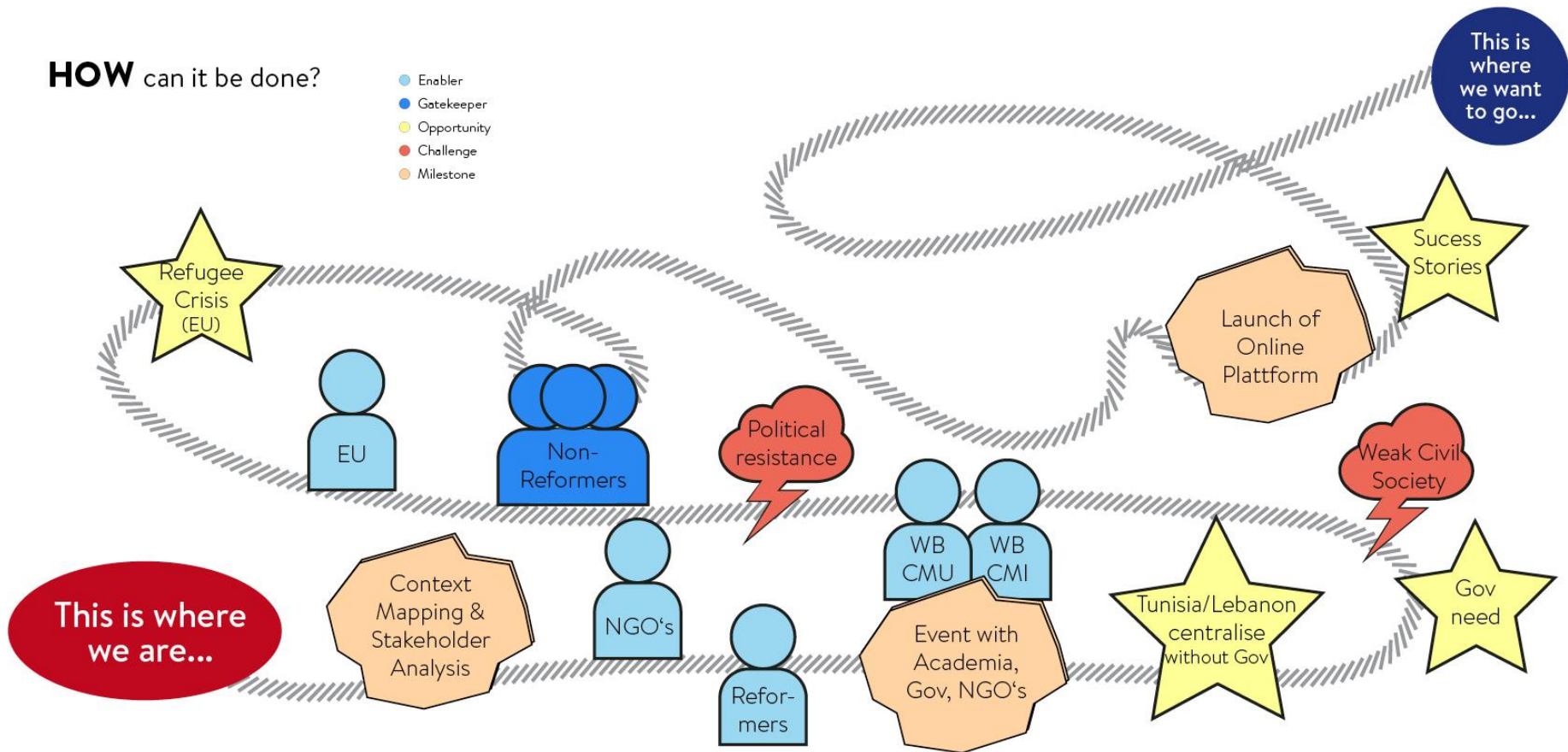


# JOURNEY SPACE TO OVERCOME INTERNAL CONSTRAINTS

## CASE STORY 3

**HOW** can it be done?

- Enabler
- Gatekeeper
- Opportunity
- Challenge
- Milestone





# DIY ring road ramps in Cairo

[edgeryders.eu/constructing-a-ring-road-exit-by-the-people-egypt](http://edgeryders.eu/constructing-a-ring-road-exit-by-the-people-egypt)

Commitment to action can be found in most unusual settings and it doesn't have anything to do with formal credentials or authority.

The citizens of Al-Mu'tamidyia settlement built four ramps to access the ring road from their neighborhood. Formally illegal, they were built to government specifications at 25% of the usual costs.

The post-revolution government, caught in the midst of Mubarak's ousting, accepted them as a citizen-funded improvement and built a police station nearby.

CASE STORY 4



# OPPORTUNITIES TO DEAL WITH EXTERNAL THREATS

## CASE STORY 4

*“If you can’t talk about something, you say it straight up, you make it part of the rules. People are not stupid, they will appreciate the effort”*

### What will our proposal do?

- it’s an incubator for groups doing similar work
- it’s safe space that is compatible with requirements
- it provides horizontal and vertical integration
- gives technical support to citizen-led initiatives and make them more credible, resilient

### Who is involved?

- CMUs, Country officers WBG
- Local officers and reformers (early phase)





# ADDED VALUES (participants' views)

- Breaking the cycle of doing business as usual and regaining trust on the ground
- Creating a positive impact that can remind the institution of the good it can do
- Reinvent its perception among youth who are the future
- Deepen and strengthen engagement
- More understanding of the challenges ahead to better serve all stakeholders
- Creating an opportunity to feel connected and part of a community + solve real challenges
- Getting to work together





*“People are attracted to people, not websites”*

### Additional references

Edgeryders mission is to support and grow self-sustaining projects.

Find out more about the company at <http://edgeryders.eu/company/home>

Or write to [nadia@edgeryders.eu](mailto:nadia@edgeryders.eu)

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